

For Six Month Period Ending 01 OCT 1983  
(Insert date)

Name of Registrant **CORPORACION DE FOMENTO  
DE LA PRODUCCION**

Registration No. **401**

Business Address of Registrant **ONE WORLD TRADE CENTER (Suite 5151)  
NEW YORK NEW YORK 10048**

**I—REGISTRANT**

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

2. Explain fully all changes, if any, indicated in item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name

Position

Date Connection  
Ended

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?  
 Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?  
 Yes ☐ No ☐

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
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## II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

*Name of foreign principal*

*Date of Termination*

9. Have you acquired any new foreign principal<sup>1</sup> during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

*Name and address of foreign principal*

*Date acquired*

10. In addition to those named in Items 8 and 9, if any, list the foreign principals<sup>1</sup> whom you continued to represent during the 6 month reporting period.

CORPORACION DE FOMENTO DE LA PRODUCCION

## III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

CORPORACION DE FOMENTO DE LA PRODUCCION.

- We handled: A) the procurement of capital goods and its shipment for enterprises under Chilean Government sponsorship and interest.  
The C&F value for this reporting period was of approximately, \$11,079,449.00 representing 1,766 tons shipped.
- B) the servicing of loans under foreign credit arrangements of principal and interest, which during this period was of approximately, \$90,213,000.00.

<sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>2</sup> as defined below?  
 Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

CORPORACION DE FOMENTO DE LA PRODUCCION. During this period we have prepared and edited the following publications:

"CHILE ECONOMIC REPORT", a monthly newsletter which provides current information about the Chilean economy. The most frequent subjects are finance, foreign investment, agro-industrial developments and grade.

"CHILE ECONOMIC PROFILE" which comes out once a year in June. This is a review of the principal economic developments registered in Chile during 1982. (See copy attached).

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☐

If yes, describe fully.

<sup>2</sup>The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.



15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐(2) transmitted monies to any such foreign principal? Yes ☐ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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**SEE DETAILS IN EXHIBIT 15-A****\$812,229.24****\$812,229.24**

Tot

## 15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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## (c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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## V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

CORPORACION DE FOMENTO DE LA PRODUCCION

<sup>5</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes ☐ No ☒

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- ☐ Radio or TV broadcasts      ☐ Magazine or newspaper articles      ☐ Motion picture films      ☐ Letters or telegrams  
☐ Advertising campaigns      ☐ Press releases      ☒ Pamphlets or other publications      ☐ Lectures or speeches  
☐ Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- ☒ Public Officials      ☒ Newspapers      ☒ Libraries  
☒ Legislators      ☒ Editors      ☒ Educational institutions  
☒ Government agencies      ☒ Civic groups or associations      ☐ Nationality groups  
☐ Other (specify) \_\_\_\_\_

21. What language was used in this political propaganda:

- ☐ English      ☐ Other (specify) \_\_\_\_\_

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes ☒ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☐ No ☐

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes ☒ No ☐

## VI—EXHIBITS AND ATTACHMENTS

### 25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A<sup>6</sup>      Yes ☐      No ☐  
 Exhibit B<sup>7</sup>      Yes ☐      No ☐

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☐

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

<sup>6</sup>The Exhibit A, which is filed on Form RM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

<sup>7</sup>The Exhibit B, which is filed on Form RM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

## 26. EXHIBIT C.

If you have previously filed an Exhibit C<sup>8</sup>, state whether any changes therein have occurred during this 6 month reporting period. Yes ☐ No ☐

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

## 27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes ☐ No ☒

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

CARLOS BORQUEZ K.

VICE PRESIDENT  
CORPORACION DE FOMENTO  
DE LA PRODUCCION

Subscribed and sworn to before me at ONE WORLD TRADE CENTER, Suite 5151, NEW YORK, N.Y. 10048

this 28th. day of October, 1983.

GERARD B. COOPER  
Notary Public, State of New York  
No. 24-0754125  
Qualified in Kings County  
Certificate Filed in New York County  
Commission Expires March 30, 1985

(Signature of notary or other officer)

<sup>8</sup>The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

15-A

CORPORACION DE FOMENTO DE LA PRODUCCION

S U M M A R Y

SALARIES AND OTHERS OFFICE OVERHEAD EXPENSES	\$ 756,660.46
PRINTING	38,491.39
SECRETARIAL SERVICES AND OTHERS	8,251.84
FARES AND FREIGHT	918.50
TRAVEL EXPENSES	3,092.07
PUBLIC RELATIONS	<u>4,814.98</u>
TOTAL	\$ 812,229.24

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CORPORACION DE FOMENTO DE LA PRODUCCION

PRINTING

VOUCHER NO	DATE	BENEFICIARY	AMOUNT
04-012	4/04/83	FINE GRAPHICS INC.	1,085.00
04-031	4/05/83	FINE GRAPHICS INC.	6,329.83
04-123	4/22/83	FINE GRAPHICS INC.	1,010.00
08-036	8/02/83	FINE GRAPHICS INC.	14,220.67
08-037	8/02/83	FINE GRAPHICS INC.	3,988.01
09-010	9/01/83	FINE GRAPHICS INC.	6,355.00
09-137	9/26/83	FINE GRAPHICS INC.	5,502.88
TOTAL			38,491.39

CORPORACION DE FOMENTO DE LA PRODUCCION  
SECRETARIAL SERVICES & OTHERS

VOUCHER NO	DATE	BENEFICIARY	AMOUNT
04-005	4/04/83	CONSULADO GENERAL DE CHILE	1,325.92
05-009	5/02/83	CONSULADO GENERAL DE CHILE	1,325.92
06-123	6/17/83	CONSULADO GENERAL DE CHILE	1,400.00
07-009	7/01/83	CONSULADO GENERAL DE CHILE	1,400.00
08-007	8/01/83	CONSULADO GENERAL DE CHILE	1,400.00
09-005	9/01/83	CONSULADO GENERAL DE CHILE	1,400.00

TOTAL 8,251.84

CORPORACION DE FOMENTO DE LA PRODUCCION

FARES & FREIGHT

VOUCHER NO	DATE	BENEFICIARY	AMOUNT
05-028	5/02/83	COLUMBUS TRAVEL SERVICES	278.00
05-082	5/11/83	JAVIER PALACIOS	640.50
TOTAL			918.50

CORPORACION DE FOMENTO DE LA PRODUCCION

TRAVEL EXPENSES

VOUCHER NO	DATE	BENEFICIARY	AMOUNT
05-082	5/11/83	JAVIER PALACIOS	2,000.00
06-080	6/08/83	CARLOS BORQUEZ	630.55
07-061	7/11/83	DAVID C. COLLIER	32.20
08-142	8/23/83	JAVIER PALACIOS	429.32
TOTAL			3,092.07

CORPORACION DE FOMENTO DE LA PRODUCCION

PUBLIC RELATIONS

VOUCHER NO	DATE	BENEFICIARY	AMOUNT
04-027	4/05/83	AMERICAN CANCER SOCIETY	50.00
04-076	4/13/83	THE CLUB AT THE WORLD TRADE CENTER	105.54
04-129	4/22/83	SECRETARIES' DAY GIFTS	140.99
05-002	5/02/83	ADJUSTMENT VOUCHER	(192.21)
05-038	5/02/83	SYLVIA HORST	58.65
05-040	5/02/83	JAVIER PALACIOS	100.00
05-044	5/03/83	MISSION PERMANENTE DE CHILE ANTE N.U.	70.00
06-014	6/01/83	THE CLUB AT THE WORLD TRADE CENTER	249.47
06-101	6/14/83	THE CLUB AT THE WORLD TRADE CENTER	108.69
06-130	6/22/83	CONSULADO GENERAL DE CHILE	160.00
06-135	6/22/83	JAVIER PALACIOS	30.00
06-160	6/28/83	JAVIER PALACIOS	600.00
07-098	7/19/83	THE CLUB AT THE WORLD TRADE CENTER	412.53
07-103	7/19/83	KAROLY DOLGOS	45.70
08-082	8/12/83	THE CLUB AT THE WORLD TRADE CENTER	130.73
08-095	8/12/83	THE PORT AUTHORITY OF NEW YORK & NEW JERSEY	19.65
08-093	8/15/83	THE PORT AUTHORITY OF NY & NJ	97.50
08-105	8/15/83	THE PORT AUTHORITY OF NY & NJ	2.00
08-130	8/22/83	CONSULADO GENERAL DE CHILE	360.00
09-043	9/06/83	HENRY C. SCHLAICH INC.	136.50
09-049	9/06/83	JAVIER PALACIOS	72.00
09-063	9/07/83	CONSULADO GENERAL DE CHILE	600.00
09-079	9/09/83	JAVIER PALACIOS	185.77
09-086	9/13/83	CARLOS ALVAREZ	106.80
09-074	9/13/83	THE CLUB AT THE WORLD TRADE CENTER	139.96
09-087	9/14/83	SYLVIA HORST	32.50
09-104	9/15/83	FERNANDO JARA, FUND CUSTODIAN (*)	500.00
09-105	9/16/83	KAROLY DOLGOS	300.00

TOTAL 4,814.98  
XXXXXXXXXX

(\*) CASH EXPENSES OFFICE PARTY.

## NEW YORK OFFICE

EXHIBIT 14-A

APRIL 1983 THROUGH OCTOBER 1983

-IN THOUSANDS OF U.S. DOLLARS-

SOURCES OF FUNDS

PAYMENTS

	REPAYMENT OF LINES OF CREDIT	EXTERNAL DEBT AND FINANCE CHARGES	TRANSFERS TO HEAD OFFICE IN CHILE	PAYMENT OF PURCHASES OF COAL AND CRUDE OIL	SERVICES, GENERAL FREIGHT ON CRUDE OIL	CIF VALUE OF PURCHASES AND OTHER PAYMENTS	NEW YORK OFFICE EXPENSES
APRIL							
CORFO - CHILE	0	2,630	0	0	0	2	160
AFFILIATES AND OTHER CHILEAN ENTITIES	53,819	9,382	60	49,305	4,982	7,270	51
INTERNATIONAL FINANCIAL INSTITUTIONS	0	0	0	0	0	309	0
APRIL TOTALS.....	53,819	12,012	60	49,305	4,982	7,581	211
MAY							
CORFO - CHILE	0	655	0	0	0	0	135
AFFILIATES AND OTHER CHILEAN ENTITIES	69,730	12,772	2,470	52,023	4,334	6,148	48
INTERNATIONAL FINANCIAL INSTITUTIONS	0	0	0	0	0	0	0
MAY TOTALS.....	69,730	13,427	2,470	52,023	4,334	6,148	183
JUNE							
CORFO - CHILE	0	2,456	0	0	0	83	169
AFFILIATES AND OTHER CHILEAN ENTITIES	27,382	5,443	369	50,097	2,868	8,511	48
INTERNATIONAL FINANCIAL INSTITUTIONS	0	0	0	0	0	0	0
JUNE TOTALS.....	27,382	7,899	369	50,097	2,868	8,594	217
JULY							
CORFO - CHILE	0	9,324	0	0	0	8	108
AFFILIATES AND OTHER CHILEAN ENTITIES	32,242	18,540	315	38,764	1,406	4,225	44
INTERNATIONAL FINANCIAL INSTITUTIONS	0	0	0	0	0	0	0
JULY TOTALS.....	32,242	27,864	315	38,764	1,406	4,233	152
AUGUST							
CORFO - CHILE	0	3,154	645	0	0	39	151
AFFILIATES AND OTHER CHILEAN ENTITIES	72,258	15,102	100	28,124	5,218	9,888	71
INTERNATIONAL FINANCIAL INSTITUTIONS	0	0	0	0	0	0	0
AUGUST TOTALS.....	72,258	18,256	745	28,124	5,218	9,927	222
SEPTEMBER							
CORFO - CHILE	0	1,307	46	0	0	105	143
AFFILIATES AND OTHER CHILEAN ENTITIES	42,386	9,448	2	36,055	2,180	3,729	49
INTERNATIONAL FINANCIAL INSTITUTIONS	0	0	0	0	0	0	0
SEPTEMBER TOTALS.....	42,386	10,755	48	36,055	2,180	3,834	192
TOTALS BY PAYMENT CATEGORY.....	297,817	90,213	4,007	254,368	20,988	40,317	1,177

**SECTION A**

The Department records list active short form registration statements for the following persons of your organization filed on the date indicated by each name. Please show below whether each person is still functioning in the same capacity directly on behalf of the foreign principal. If not, show date of termination.

Corporacion de Fomento de la Produccion  
 Reg. No. 401

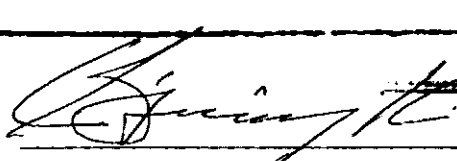
		ACTIVE?		IF YES - ANY MAJOR CHANGES?
		Yes?	No?	Yes? No?
Ervinio Undurraga	Filed 03/29/75 President		X	
Joaquín Prieto	Filed 04/23/76 President until 12/31/81		X	Ceased services as consultant on 6/29/82
Isidoro Luis A. Palma	Filed 04/27/77 Asst. to the President		X	
Fernando Claro	Economic Counselor to the Chilean Embassy		X	
Martín Laborde	Filed 10/30/79 Vice President		X	
Gerardo Egaña	Filed 10/15/80 Vice President	X	X	Ceased services on 1/1/83
Javier Palacios	Filed 01/01/82 President	X		
Carlos Borquez	Filed 01/01/83 Vice President	X		

**SECTION B**

In addition to those persons listed in Section A, list below all current employees rendering services directly on behalf of the foreign principal(s) who have not as yet filed short-form registration statements. (Do not list clerks, secretaries, typists or employees in a similar or related capacity. If there is some question as to whether an employee has an obligation to file a short-form, please address a letter to us describing the activities and connection with the foreign principal.)

Name	Function	Date Hired

SIGNATURE:



DATE: October 28, 1983

TITLE:

VICE PRESIDENT

UNITED STATES DEPARTMENT OF JUSTICE  
REGISTRATION UNIT  
CRIMINAL DIVISION  
WASHINGTON, D. C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form CBD-64 - Supplemental Statement):

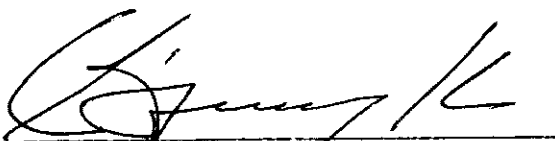
Yes (X) or No \_\_\_\_\_

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes \_\_\_\_\_ or No \_\_\_\_\_

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

  
Signature

October 28, 1983  
Date

CARLOS BORQUEZ K.

Please type or print name of signatory on the line above

VICE PRESIDENT  
Title